

Do you
make these mistakes
with your money?



The laws of money

have remained unchanged
for more than six thousand years.¹

Wealth is defined as an abundance of valuable possessions or money.²

- Wealth isn't measured by the
- amount of money you have in your wallet, but by your ability to replace
- it with more money as you spend it.

At what level does wealth makes you wealthy? That depends on your goals, ambitions, and personal circumstances.

Like a tree, wealth grows from a tiny seedling. The sooner you plant that seed, the sooner that seed will grow. So, the more you nourish and water that tree, the sooner you can enjoy life beneath its shade. Because the decisions we make today will usually impact the direction our lives take tomorrow.

**Want to learn the success secrets
of the ancients?**

Today, you will learn what to do
by learning what not to do. Let's
take a look at 5 money mistakes
and the ways you can avoid them.

References

- 1 From George S. Clason, Author of "The Richest Man in Babylon"
- 2 Oxford Dictionary

Mistake 1

Everything you earn is yours to keep



If you have a job and earning money, you have the same opportunity as everybody else to build wealth. Each job requires a set of skills which is in turn rewarded with a salary or wage. So, into your wallet flows an income, large or small, according to your ability. If you wish to accumulate wealth, it makes sense to start by using that source of wealth you already have.

What would you prefer: expensive jewellery, designer clothes, and fancy food; instant gratification which is quickly forgotten. Or land, property, income-bearing investments? The money that you spend will give you the former. The money that you set aside will give you the latter.

tip #1

Set aside 10% of your income each time you get paid and live on the remaining 90%. Over time, you'll realise how easy it is to manage on 90%.



Mistake number 1 is keeping everything that you earn. Try to put away 10% of your income and learn to live on the remaining 90%.



Mistake 2

Following your instincts



How can you put away 10% of your income when everything you earn isn't enough to pay for your necessary expenses? A universal truth is this: what you call expenses as 'necessary expenses' will always grow to equal your income unless you intentionally stop it.

Don't confuse your 'needs' with your 'wants'. Your instincts will tell you to always want more. Often, you'll have more wants than what your income can afford.

tip #2

Make a list of all that you wish to spend money on. Select those that are necessary and are possible using 90% of your income. Cross out the rest.

Mistake number 2 is to allow yourself to spend more than you need to. Continue to put away 10%. Your budget is your best line of defence against overspending.



Mistake 3

Leaving your money idle



If you were disciplined enough to put away 10% of your income and followed your budget, you'll notice some cash accumulating in the bank.

Money in the bank earns little so it's time to put your money to work. The money you keep in the bank is a start. The earnings from it will build your wealth.



tip #3

Invest your cash so that your money may multiply. There is a multitude of investment options available. Consult a Financial Adviser to determine the most appropriate investment for your circumstances.

Mistake number 3 is to let your money lay idle. Put it to work so that it may multiply even as you sleep.



Mistake 4

Risk losing capital for a higher return



The temptation for higher returns is always strong. Getting rich quick is a false idea. There are limits to how much return you can get without losing your capital.

tip #4

Guard your wealth against loss by seeking advice from those skilled in handling finances: Financial Advisers.

Mistake number 4 is to be tempted to trade a loss of capital for the sake of higher returns. Truth is, the value of advice from Financial Advisers is worth more than the amount you're investing if it also helps prevent you from loss.



Mistake 5

Too young to save for retirement



The path of life is such that there will come a time when you are no longer able to earn an income due to health or old age. Superannuation is a form of forced saving that will provide for you and your family in retirement or when you pass on. Lack of money during your retirement years is a real tragedy.

tip #5

Start saving for retirement now. Take advantage of your ability to earn now and start putting small amounts away for your mature years and reap the benefits of compounding interest.



Mistake number 5 is procrastinating and thinking that you're too young to think about retirement. Your old self will thank you.



Time to **take the reins**

Like a road leading into the distance, your future stretches ahead of you. Along the way are your ambitions and goals. To fulfil those ambitions, you need to know how to control money. This means knowing how to acquire money, how to keep money, and how to make money earn more money.

- It's true Money can't buy happiness
- but enough money can provide
- you with more choices and opportunities.

We all want financial security and independence. It takes time. It takes commitment. Go forth and take control of your money. Put a financial plan in place. Because financial prosperity happens as a direct result of your efforts and ability to apply the universal laws of money to your life.

A photograph of a man and a woman walking on a sandy beach at sunset. They are holding hands and looking out at the ocean. The woman is wearing a white dress and a wide-brimmed hat, and the man is wearing a white shirt and shorts. The sky is a mix of orange and blue, and the waves are gently lapping at the shore.

Here at JBS Financial Strategists, we exist to help bring order to your financial life.

We are here to help you follow through on financial commitments as you progress to get your financial house in order. We are your partner in wealth; your guide to everything you need to know in order to create the retirement lifestyle you desire.

We succeed when you succeed
We'd love to help get you there...

There's nothing our talented team
can't handle. All our experience
and knowledge are at your
disposal.



Call us today

and let's have a conversation about how we can help
you **create wealth, protect it** and then **enjoy** the
financial freedom you deserve.

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